

Cracking The Genius Code! Mastermind Think Tank

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TRANSCRIPT

 honuatree1@gmail.com 0:00

Discuss, he can introduce what we discussed and I can follow up and supporting.

 Wayne Lyons 0:04

Yes, sir, I will definitely get it started. Welcome, welcome, welcome, thank you for joining us again for another fabulous Friday. Cracking The Genius Code. We have a mastermind thing, tank where we are coming together, sharing ideas energies, synergies, which means synchronized energy that harmonizes into producing good works. We want to continue to share consistently intentionally a kingdom building, so things that we bring from our mind, from our spirit, from the energy. When we see it together, it becomes physical, it becomes tangible. And we want to see the good works build before us and build together and we lifted and as we climb. So I thank you guys for for joining us again this week. Have Mr. Winslow, Mr. Hall, I wanted to and open this up as we start this call a good tool that we could use a protocol or, you know, type of flowing for this call around the clock, the 2 min drill, 2 min share encouragement updates, anything you want the recording to hear from you of value that a person could take away and have either personal development from it, business development, spiritual development or just have a good day because of hearing it.

 Wayne Lyons 1:31

I want to give everyone an opportunity to share that and then have a nice presentation, I think that information about how our business is progressing and the process that we are in and where we are going to sharing that and how everyone could be a part of that like minded leadership, I think that would be a great way kicking this off. The Holy Spirit, good love, good light, good this opportunity to have the will and the desire to do good things. So that is my opening remarks, just living righteously understanding that the Creator gives us free will and as we spend time with kindle hearted people, they give us the spark of like spark of inspiration, the spark of love, to continue to live righteously, to produce more of that spirit filled merit, so the fruits of having peace, having joy, having laughter, having success in what you do, because you find purpose in what you do that is.

 Wayne Lyons 2:40

What we strive for and as an ambassador of peace and love, I want to say thank you guys and the good company that I have to be able to continue to dwell in that type of space. So I will open it up. I am not sure who wants to go first, but definitely for everyone here is an opportunity to minutes share to.

 honuatree1@gmail.com 3:01

If you do not mind, I will. I will take the lead in that. The what has happened in the past week with respect to how we all connect with 1 another on these these calls when they change their time zone because I live in Arizona, our time never changes all year round. We are constantly the same hour throughout the course of each day. So there is no, you know, no change for us in terms of our clocks. But the the irony is because we are the rest of the country is changing and because I do business. With individuals all the way from the Virgin Islands to the South, the South Pacific, those time zones shift. And what it does for me is it causes me to adjust myself to everybody else's time. So I have had to come to terms with that as an experience that perhaps.

 honuatree1@gmail.com 4:01

I do know not perhaps, but in the past I have gotten confused by so when he is twice a year, I have to adjust myself to accommodate the business that I performed for others outside of the outside of Arizona, but that is said to that is the only real impact that. I have a bit of knowledge experience and share with you all about what is taking place in my world. There are other things going on, obviously business wise and I I want to share those things with you as as we go forward. And hopefully we can see there is some opportunity for us all to collaborate on some things. But I just want to open up with that little a tip bit about the changing time zones, but so I appreciate the time you are listening here to that.

 Terence Winslow 4:54

Well, again, I thank you for sharing that. I am right on the border of Arizona. I actually have a this is Terence Winslow again. I am coming to you actually near Arizona. I about an hour and a half south of Las Vegas. I actually know a pastor down in Lake has that I met over in Arizona, so I have a partnership when I look at my business, my brand, which is an executive coaching and leadership development business, let us say that industry post pandemic right there, we immediately found Kobe.

 honuatree1@gmail.com 5:15

Oh, yeah.

 Terence Winslow 5:34

It was an 11.6 billion dollar industry. Recent data say it is a 15 billion dollar industries. Humbly me and my wife. We have about 150 clients right there in Southern California, a territory that you guys are familiar with. But that is, you know, where I reside right there, you know. South of LA, about 40 mi. So when I look at my data that I was updating,

which you guys are familiar with, my live plan, my business plan, I was updating my targets. Like I shared with my wife, a lot of the people we have worked with over the past. They are chipmunks. So chipmunks are people who make a million dollars or less. Eb to that is not our target, our target. Humbly are zebras and zebras. Like I teach this, you know, psychographics, firm graphics. You got to know your target.

 Terence Winslow

6:32

You know, many times we talk about the spiritual world. So that is a battle, spiritual battle. Any great leader, great general, great CEO. Great executive director, you got to know your target when you are in battle. So in my business, my target are zebras, business owners who e to earn earnings before taxes, the interest, depreciation assets is a million to \$10 million. My sweet spot as a business, you know, with a payroll 3 to 5 million, sometimes right there 5 to 10 million. So I know humbly there are 50,000 potential customers right there in Los Angeles, you know, south of LA, right there, Orange County, that is what the recent de data sets in that territory alone. So it is great to have a partnership with you out of Arizona because when you look at Nevada, it is right in the center of the West, you got California farther west, then you got Utah.

 Terence Winslow

7:33

I do business there with the Mormons and the same thing in Arizona. I have a major accounting firm that I partnered with right there before the E. R. C. Had its challenges. So again, that is what I want to bring to the table here today, in my 2 min, I want to bring 7 simple skills for every man, success in your relationships, success in your advocacy of what you do with work. And finally, your walk with God and how I am going to do that is with 7 rules of life. You know, similar to the book, I dropped 7 principles of servant leadership everywhere. Books are sold, those 7 rules of life. Number 1, make. Peace with your past, too many people after accolades of the past. I am like Janet Jackson on that 1. What have you done for people lately?

 Terence Winslow

8:30

It is not going to cut it, we are moving at the age of AI the past is not going to cut it, number 2. What other people think of you that is none of your business in the age of information AI, half of the people most people are dealing with or is not a human being anyway they are dealing with, you know, bots and AI is so what other people think of you humbly is none of your business you really can, you know, have an insurrection on the nation's capital and be leading all polls in the political race, but half of the people may not like you, that is political size, that is that is a whole nother world, but I will tell you something about what I see about the country rule number 3, time heals almost everything. Just give it enough time. And what I was sharing with Mr.

 Terence Winslow

9:26

Lyons, and I am glad we have this 2 min to do a deep dive here with this mastermind today is number 4. No 1 else is in charge of your happiness. But you you know, we see that a lot of times in business we see it in marriages, a lot of marriages did not make it through the pandemic. Had nothing to do with money, had nothing to do with anything but close proximity. People found that they did not like each other. So become a likable person in business, you know, used the law of attraction. Things don't happen to you, they happen for you. So, I heard Wayne talking about that the other day. But I lay my plane here with my last 3 rules. I am fine. Stop comparing your life to other people. You do not know their journey, so do not judge it. They don't know your journey.

 Terence Winslow

10:22

God could be using you in a multiplicity of ways. And right now, you could be in a valley, you could be in a peak. But if you see every season as what it is, it's happening for you and not to you, it'll be the ultimate paradigm shift. A landmark playing here. Rule number 6, stop thinking too much. It is okay not to know all the answers. There is a lot of smart people in this world and they are doing a lot of things to earn income and if they realize it that the young people with the AI and the social media. And their genius, they probably want to humble themselves. They know they do not know how to use some of the devices that we are using, whether it is the cell phone or hockey computer in the hand, they have to learn to humble themselves.

 Terence Winslow

11:15

Stop thinking too much. It is okay if you do not know all the answers. And finally smile. People like working with people who are happy. And when you can make people smile. They do not mind spending some money with you. Those are my opening remarks, I will yield to you our moderator, our hosts, CEO Wayne Lyons Empire for the Youth Executive Director empire for the youth.

 Wayne Lyons

11:45

Yes, sir. And I am super thankful and honored, but opportunity to have you guys here and it is share an insight. And I know we have 1 more guest that just joined us and I wanted to make sure I understood and she understood what is going on right now. It is a 2 min drill, 2 min challenge, 2 min opportunity to share whatever it is that is encouraging, that is inspiring that when the recording comes back and listeners or viewers are able to hear it, something that you would like to come from you, something that even if you come back and listen to it again, what would you like to share for this week just to add to the Call and it is an opportunity to have an engagement with everybody, everyone who is here with us present today because we understand that the way things manifest is outside of time, so just what we create here, what the spirit brings, it could be valuable.

 Wayne Lyons

12:40

2 days later, 2 years later, you know, or right now present 2 min later. So anything you would like to share, we will definitely open up and yield the floor to you.

 Wayne Lyons

13:03

I am not sure to be able to have the mute unmute yourself. If you are on the phone or if you are on a lap on a computer, just let me know. But yeah, definitely the the floor is open. If you want to share anything, this is an opportunity to introduce yourself.

 Wayne Lyons

13:30

And no worries. If you are not in a position to speak, you can definitely listen. And like I say, this playback is going to come back and just to not have a lot of down time on the call, I know we can make edits later, but to respect everyone's time, I definitely wanted to pass. The ball back to Mr. Hall, he wanted to share a few things and, you know, just see also answer that question for Mr. Winslow, how we could all collaborate, how we can help with the hidden pioneers and just the existing resources, the existing people, the existing networks, you know, how do we make it all? You know, so that means finding synergy I mentioned earlier is where we have an opportunity to synchronize our energy together and manifest things of what type of energy we create so productive being able to have healthy being able to have faithful energy, all of those things manifest from that spirit.

 Wayne Lyons

14:30

So I see you are able to come off and mute, but I will give you an opportunity to share. Let me make yeah, go for it. You no, you should not be on mute. We can hear. You definitely could speak.

 Terence Winslow 14:50


Wayne, there is a chat. See, Angelique said I do in I can hear you, but I do not have a mic on my desktop. So she is using the chat as well. So again, yeah, yep, there you go. You are you are engaging with her with the chat, so I will go on you.

 Terence Winslow 15:27

You are on mute now.

 Terence Winslow 15:28

Way.

 Wayne Lyons 15:30

Is a technology technology.

 honuatree1@gmail.com 15:31

you. Yeah, it is just a pipe is a pilot error that is all just a little pioneer.

 Wayne Lyons 15:33

I am just saying yes, sir, that is that is a little turbulence.

 honuatree1@gmail.com 15:38

Yeah, that is it.

 Wayne Lyons 15:40

Well, we are just saying we are thankful to have you here present with us and just utilizing this technology. You know, back in the day, they had to write on notebooks. Use a chisel in the stone, but now we get a chance to type on these pocket computer and, you know, laptops and using technology that gives us an opportunity to truly document what we are doing and create, I got a message earlier and it looks like a transcript from whether it was a conference call from here or from publishing, but just technology is amazing and our words to man, it is powerful, I do not want to babble along, but definitely want to give Mr. Hall opportunity to share and just continue this thing tank with 2 or more gathered here is here in the midst and wonderful things will come.

 honuatree1@gmail.com 16:30

Okay. Well, I appreciate again the the time you have set aside to have this discussion, I will give you a little historical background for myself. I have worked for NASA when I first started out coming out of I was out of school and worked for the Department of Defense for a number of years and traveled to many military bases And was part of a tactical systems development and deployment team that had access to the Pentagon Tonto different other military bases. So my my technology skill set in terms of states a ranges from all the way back to when the cat was being transitioned to the transistor. So that is that is the foundation of my my technical Knowledge and exposure. Ultimately, I ended up after many years working in that field, I starting a building maintenance company in Colorado Springs that did very well formed a collaborative partnership with 1 of the nation's largest wholesale distributors.

 honuatree1@gmail.com 17:51

That distributed office supplies and and cleaning supplies to over 10,000 local supply companies in the country. So I had created an online catalog. It is called Flexnet, FLX NT and place all of their products on that electronic catalog. And that was before the.coms bomb, but obviously the.coms bombing. Well, that that have impacted what my wife and I were doing at the time in a moment. You will you will find out why I am I am giving this sort of background, but ultimately the experience of having a successful business and knowing how to create revenue and employed over 140 employees from to different cities in Colorado, I learned a few things along the way and part of what I learned was that it takes stick tuitiveness and a determination to and an appreciation for the vision you have.

 honuatree1@gmail.com 18:57

That in order for you to actually do to succeed at anything, if you do not have a vision, you can have no place to go and so ultimately when.coms bombed and took the made and a half dollar investment that my wife put in in the Flexnet program. We had to rediscover reinvent ourselves and to take a track to go further, ultimately I in because of my technology understanding, I was able to develop a couple of platforms and 1 of those platforms I want to talk to you about today. Yeah. And and and we are actually 2 of them I want to mention the first 1 is a is the facility access and facility as net is a directory that I created the 2017. But when I started out, I only had like 30 summon members on that directory today on a worldwide scale, we have over 100,000 companies that have joined us and have become part of the facility access family because I lost my wife to death about 18 months ago.

 honuatree1@gmail.com 20:11

I have I have had to change some things in my life obviously that impacted how I could construct my thinking at my age right now at 75 here shortly. I have been looking for a way. And to find young persons with whom I could share my experience and gift the technology that I have to them so that they ultimately can then take that technology in the success associated with it, move it forward and have and hopefully find success in this application. I found a young lady in California. And she has joined with me in a memorandum of understanding behalf to be a partner in the flex program. And so now the technology I have placed under her complete jurisdiction, I support her to do the things she needs to do in the background, I have supported her handwriting proposals to the state of California, a number of things along those lines.

 honuatree1@gmail.com 21:16

And the other is called the Honuatre Program, a technology that really is a part of this discussion. So I am giving you a track record in a pattern of direction I have been taking over the years. Han was initially developed to provide educators the opportunity to hang out their shingles, to provide tutoring support services to students who are having difficulty establishing themselves, let us just say in short terms at risk youth and there. In Colorado, my wife and I, we created a program there which got approved by the state of California, Colorado, excuse me, and operated with the local nonprofit there, and I ran for 3 years in that state. So I have taken that model that experience in Colorado replicated it and and branded it who knew a tree and which is now the program that I am talking to you about now.

 honuatre1@gmail.com

22:18

Again, using a backdrop of my my age, my health, the loss of my wife and and and having had the privilege of meeting Wayne, he and I formed a collaboration that will place this technology under his direct administration control and that is really where we are today, we have submitted a proposal to the state of Illinois. And there is some things have changed over the past several years. And among the things that have changed is that the the original proposal I created in Colorado was not applicable across the board to all other states. So we were not successful at this round to receive the application approval for the state of Illinois to provide the education services we wanted to there, but what that led us to is this, again, keeping your mind open to changes and recognizing the things that are taking place around you, we decided not to throw the baby out of the bath order.

 honuatre1@gmail.com

23:23

And so today we are discussing the idea of taking this this technology a license for which I owned the technology to in working with Wayne. Our goal is to provide access to this technology to the members of this group. The everyone on this call to us represent a core group of persons who if you have your own individual technology or websites, I should say, and you want to bring your programs under the under the umbrella of the Honuatre, we can provide you access and give you the ability to make broad use of what we have. So fundamentally, that is the foundation of this discussion. I apologize for being such a lengthy foundation, but I needed to give you some some basis upon which to find credibility what we are saying. So if there is an interest in doing that, that is really what this is about this.

 honuatre1@gmail.com

24:24

It is obviously we will need more time to get into all the details to explain what the technology does, answer questions you may have now. You meet with you independently or as a group, whatever we need to do, but it is my goal, Wayne's goal to offer access to this this platform to everyone on this call today as a core group. So that is really what my proposal is that Wayne is not propose this for you. If there is any questions, please feel free to post those to me or thank you.

 Wayne Lyons

25:10

Yes, sir. So with that being said, just an opportunity to open up the floor and as my position humbly to connect the dots between the different leaders so we can know who is where and and how that synergy may take place, understanding the hidden pioneers as technology they have transportation, so using cars, using technology and the C. S. I common sense intelligence to go into the schools, going to the communities, and share how this technology could transform the mindsets of the young people who are the future leaders who will be the experts of the pocket computer, who will be those people creating the the technical jobs, or at least working them because of just the truth in what it is and speaking of young leaders, here is 1 of those, you know, Mr.

 Wayne Lyons

26:12

Benson out of Las Vegas is joining us, but just an opportunity to. Lay out the the cards on the table, so understanding different perspectives, different relationships that is been established over the years that are being established presently, how can we put the pieces into place where the 1 is after the 2, the 2 is after the 3, the 3 is after the 4th, and, you know, put things in order so we could keep progressing.

 Terence Winslow

26:49

I will give you feedback on that, Wayne. I c s I bill common sense intelligence bill. Again, we were just together in Long Beach. He did the 4th annual summit. So humbly, I am the economic and business development for hidden pioneers. So we have a formal relationship. I have formal relationships with of multiple of the key leaders of the starting lineup from Shane him. Some of these guys are my clients humbly. So let us let us let us just talk targets. Humbling the target for him. Pioneers is high school. We do not get outside of that. So let let me talk to you humbly about the presentation I was going to make. And then that will give us a chance to really discuss it as a mastermind. I see Anthony Bitten has joined. We do have see Angeli where we are corresponding in the chat.

 Terence Winslow

27:54

And I placed some links in there for all the visitors. Again, you got to understand the 3 types of owners. That is what I am going to talk to you about here today. I will I will be concise, you know, 5 to 7 min humbly, and I am going to look at my time where we are just after the bottom of the hour. So I will not be before you learn C s I Bill, you got to understand and we can talk about this. You got to understand yourself, you got to understand Honora tree, you got to understand. Facility A. And you got to understand, there are 3 types of business owners out there, this is from a psychographics firm graphics, I am speaking from an advisory capacity that is this is how people are really looking at people now in this information age. Number 1, there is the mountain climber, so I am going to be real concise earlier for some of you came on, I talked about firmer graphics, firm graphics or you know, different things just like when you look at geographics demographics, but firm graphics kind of include at all.

 Terence Winslow

28:59

So let us talk about targets you could This is easy. And you will remember this for the rest of your life because most people know what a well is when you think in terms of business or Las Vegas or LA or even in the Tucson Phoenix Valley, you know, that is ultra wealth super well, so. When you look at firmer graphics, there are 3 demographics out there. Number 1, they are chipmunks, chipmunks are people who make less than a million dollars. Humbly, there are nonprofits or private public partnerships or special purpose vehicle, almost like the relationship. CEO Queen has with you with Hana tree as well as facility X. That is a company where you can use different grants, different, you know, for profits, nonprofits because you are entering the school system, you are, you know, you are entering into some chartered territory, but when you look at Mr.

 Terence Winslow

29:59

Harem, he is worked with the D. O. D. He is worked with NASA, he is an entrepreneur, he shared his age with us, so he has a bibliography or portfolio of experience. That is usually what a mountain climber is. They have had a business in the past, they currently have a business and will seek to pass a legacy on in the future. A mountain climbing. They are usually focused on growth. The second kind of business owner out there is what you call a freedom fighter, a freedom fighter is really that person out there on independence, they do own a business, but it could be a wrapper, the your insurance agent, it could be a real estate agent who owns a real estate brokerage. But again, that person is could be a nonprofit executive, you know, Black Lives Matter, there is a lot of revenue, a lot of donations come into that entity, but again, it is it is about freedom, fighting, independence, so again, from a firmer graphic, let us say zebras, you are probably going to have some zebras in that category, especially in LA.

 Terence Winslow

31:19

Everybody thinks they are well in LA, Orange County, Clark County, Vegas, but zebras are people 1 million to 10 million that is a broad target and that is a good space. But, you

know, in a Orange County, LA County, Clark County, you are going to have a lot of mindsets of owners but, you you know, when you get down to the, you know, apples and the oranges or the cash, they may not be there, but that does not mean they will not be there next week, next month next year. So you have to be humble about that then finally, again, thermo graphics, psychographics, you got craftspeople, you got to be aware of craftspeople because all work is good, there is an electrician out there, you know, there is. A a restaurant proprietor, they could own a chain of restaurants to like dominoes.

 Terence Winslow

32:19

But again, the person is a business owner, but they are this person. So what is the crowds person parents and persons on that street? That could be the true entrepreneur that owns a lot of business, so you got to understand thermographic psycho gaps of the people people you come in contact with in the last 2 min here. You are going to come in contact with a lot of people, so now you got to understand how to work with them. Here is a good clue, especially if you network in Bell, Bell and people exchange business cards, a craftsperson is probably that person who is a photographer in the room, some type of it professional. A freedom fighter, their business car is probably going to talk about ownership. I am the president, but the mountain climber huge distinction.

 Terence Winslow

33:13

They are probably the founder, they are probably the CEO. There is some type of chairman position and they could be out front evangelizing the business as well. So last 2 min here. I challenge you to look at all of these different psychographics mindsets of people and determine your target and what motivates them, especially people who need money, we all need money, money is the fuel in your FERC so. A mo climber, you are going to be able to tell them their attitude toward money is they show up in circles and they kind of determine who is the alpha in the pack. That is how they look at it, a freedom fighter, when they show up, you can tell, you know, they almost make some type of symbol with their dress, that Rolex, watch that nice suit, maybe even a nice vehicle they can and, you know, that is how they present themselves a symbol of freedom, but craftspeople that photographer, you know that it professional.

 Terence Winslow

34:24

They come in and they may not be as proficient in business as a Wayne Lines or Anthony Benton or Mr. Hall. So they are kind of all over the place. Humbly, they are just glad to be there. They like networking and those are the people you can help the most sometimes. Just by asking simple questions, what brought you here, understanding how to serve them, because as we make this quantum leap in AI and social media. People can form what you call 1 man to man advisory boards because they do not need to be the expert in everything they do not need to be. Most people start their business humbly when you look at them, they went from technician to business owner, but they really do not know how to run a business. They have never really worked with a payroll, most entrepreneurs now have never even made a payroll, so the the growth of their business, they could be at different stages, and as we collectively hear as entrepreneurs, C.

 Terence Winslow

35:36

E. O's, founders, chairman's executive directors startups understand those things I have shared with you, not only will you serve more people, more people will want your services number 1, because that is what most entrepreneurs cannot answer, what do you want? They do not know if they want freedom, they want money. A combination of both world travel. White kids own a house. Write the book. You can have all of those things. You just can not have them all at the same time. So as you teach them how to understand where they are in business, where you are in business, that is the ultimate collaboration. Again, thank you for allowing me to share this information. I yield to all of you.

 Wayne Lyons

36:29

Yes, sir, thank you for sharing and that is good information, the tips that Mr. Hall had a feedback and then after that, I would give Mr. Benton an opportunity to just share anything he wanted and I will give my feedback as well.

 honuatree1@gmail.com

36:44

I appreciate the the narrative that you express there, Mr. Winslow and greatly appreciate the acknowledgment of the skill sets and the experiences that 1 brings to the table. I want to make sure that in this discussion that everyone understands the access to the technology that we are offering. That that the the scalability of this technology is such that it can be adapted to whatever it is your business objectives are and I have spent time playing with the back ends and understanding the ins and outs of it. So if you have an interest in in participating and becoming part of this. This platform we are talking about, uh, we can have a perhaps the websites you currently have, you can transition from those platforms to this 1 and and that can be a cost reduction reality associated with it because we can all contribute to the cost of this, which is nominal quite frankly but.

 honuatree1@gmail.com

37:53

But if that is something you are interested in, again, we can spend more time. Feel free to contact me directly. I will put my contact information in the chat so that you can reach out to me directly. But yeah, I again, I appreciate so much this opportunity to share what I have within and pray for you all continued success. Thank you. Thank.

 Terence Winslow

38:16

Thank. Thank you as well, Mr. Harrell, I wanted to edify we do appreciate your leadership again the leadership coming from NASA working with the D. O. D. When I heard you work with different teams. I never shared this with Wayne or Anthony, but that is what I did in the army. I was part of what you call Tiger teams and I was the only, you know, what you call enlisted. So on those teams, I have my own budget and that budget, it was in hundreds of millions of dollars. I literally would put together teams, people like yourself that work with the D. O. D. I usually hand picked a couple of DLD professionals and we would go to different United States and abroad and White Glove inspector, literally I started back in the late 80 s, Clint Eastwood was the mayor, he was the mayor of Carmel back in the late 80 s, I started right there at the Language Institute in Monterey, so I really never shared this, but I know it is being recorded.

 Terence Winslow

39:24

I understand I have dropped some links in the thread there because I work with C level executives, I work with the Deloitte firms, the price water billion dollar firm since I was 18 years old, humbly, literally because that is how my whole military career started in finance. 10 years of just running around, you know, here we are. We have all the resources, just like most people or N F L team, they have resources DOD, \$0.62 of almost every dollar goes to do do I learned that in the military just how much stuff we blow up. Tanks, rounds, the budgets recreate. I learned it inside the government. Even if you know that is just how it goes, the people we got to feed, the people we got to train it is it is going on right now that the budgets 10 billion over here to Ukraine, there is an active war.

 Terence Winslow

40:22

So I got my teeth cut. In the business world with unlimited resources, unlimited unlimited leadership. I am part of the Colon Pi in general, honorary those leaders I served on their staffs, so I am always humbled to meet you. Mr Moran. I will put my email in the thread. I definitely want to work with you some system that we are using here today, Ringcentral. My wife sits on the board of that trillion dollar company. The system you are using here today Ringcentral. They reached out to me prior to the pandemic, gave me the system and say, you want to use this because this is where voice over Internet is going with the number 3 voice over internet company in the world, Terence, they knew I had worked with another company. But that company was the company running franchises like Burger King, Mcdonald's, the software.

 Terence Winslow

41:26

The system was too expensive for me. I did not need it, but when I got involved with Ringcentral. Not only did they open up their roller decks to all of the nonprofits, the partnerships, the systems, these are the same systems that are Ethernet plug in where any entrepreneur can just buy a phone system, generate revenue from RINGS, you have a Ringcentral referral system. And I am humbled to tell you I have more than I do not know. 7 phone lines + 800 numbers to include facts. It cost me less than a 100 bucks. That is what a financial analyst is supposed to do. Teach people how to count the costs. As well as understanding this business world cultural intelligence, because they have unlimited resources, but you have to manage systems and lead people, and right now that is where we are most challenged that in our country, it is not the technology.

 Terence Winslow

42:31

It is not the tools, it is not the systems, it is the mindset of the leadership. I yield to all of you. Thank you again for this latitude. But I would be remiss if I did not share this information with you.

 Wayne Lyons

42:52

Hey, man, hey, man, thank you for sharing and I wanted to open up the floor to Mr. Benson, if you had a few words you wanted to share who went around the clock, we did a 2 min drill, uh, just a session where anything that was valuable, anything that is updated, anything that the recording would be able to benefit from just positive energy, whether it helps with personal development, business development, spiritual development or just helping us to have a good day. Anything you wanted to share is opportunity. Or just introduce yourself.

 Tony B.

43:25

Yes, sir. Now thank you again for the introduction. Again, my name is Tony B. You know here on on the beginning of these calls and just as if recently just have a lot of updates on business. With our AI products, I would say just a lot of testimony and wins with acquiring new projects, working with people on integrating, you know, into technology and and just many different ways we are doing that in many different use cases, so. I am just excited to see the development of growth that I am, you know, able to undertake in my career and just the responsibility that, you know, this new season that God has allowed me to just really have this growth and nourishment, you know, what you reap, what is what you sow and we are just really experiencing that as an organization for myself.

 Tony B.

44:23

So I just, you know, my my words of encouragement and feedback is, you know. Even in the seasons of time, you know, when when it does not look like it, it is just, you know, always planting those harvests and and and knowing in due time and to do right season, God will prevail and and bring us at harvest. So thank you for allowing me to share.

 Wayne Lyons

44:45

Hey, man, yes, indeed, this is the harvest season, and over the years we have been playing seeds. And I remember we did that challenge and I would love to bring that to the attention, the strangest secret. You know, we did a 30 day challenge when we first were introduced to each other and just an opportunity as iron sharpens, I to have positive information that is shared and to be disciplined to every day for 30 days, listen to it, and take something from it, write it down, communicate about it, share it and. I think that is the the true meaning of a mastermind where we all come together and we help each other, we sharpen each other, we we kindle each other's fire and continue to help each through thought and process through activity and that is what brings me to talking about Las Vegas, Arizona, all of that district and I remember a few years ago or maybe it was last year, but the the city of Henderson.

 Wayne Lyons

45:41

You know, and being able to connect with the school district, having the technology, so collaborating with what they take to the high school, what we take to the elementary and middle schools to partner it and package it with the right technology, whether it is the annuity, whether it is the artificial intelligence, whether it is bringing a physical car, you know, all of these things that collaborate in conjunction together to bring more depth to our impact of what we provide to a community, what we provide to a school and even for different business opportunities, we get an opportunity to package it in the fashion that anyone could use it. So I am just super thankful that we have this opportunity. There is a latitude and an opportunity every day to build every day.

 Wayne Lyons

46:32

To. Give our best be our best, create our best to and inspiration is being present, you know, and by us all have an opportunity to be present with each other. That is how honest, sharp and iron, that is how faith comes by hearing and we get an opportunity to, you know, move things for build the future. And we have Sir Bailey joining us as well, there is an opportunity to grow, listen to each other and find out how we can help not only the schools, not only the families, not only the businesses, but just help ourselves shift our mindset to successful mindsets by hearing something and finding out, hey, this is something that is helpful. It is a perspective, that will give us hope and that is our main goal having only positive energy and how we keep hope alive.

 Wayne Lyons

47:26

And I wanted to give Sir Bailey an opportunity to share. We went around of the clock a 2 min drill, 2 min. Sharing anything that you have, any updates, anything that will help our day go well, anything that would give you an opportunity to to brand yourself and share with the world something valuable, it can be related. The.

 sir

47:48

Hey, good afternoon, Wayne, sorry to be late. Yeah, I will just we just had good news. God, God is great. So I realized I had my mask going. God is great. Say, Tony B, good day. So someone who know a tree is Brother Sam. Good day, Terence, good day and I do not recognize Angelique, but good day to you as well. I will share hopes, hope California and ask for your prayers. For harvest stirs. The harvest is plenty of laborers. I would say hope California. I participated last year. Evangelism to bring the Gospel of Jesus Christ to more of our family and friends and neighbors and strangers in Los Angeles. I know the pastor that invited my participation is pastor. Irwin Goa from New Don Christian Village and I believe the the mission was inspired by a brother named Mando Matthews here in California.

 sir

49:12

Last year when I heard about it, I was inspired because it reminded me of what I put on my heart for the living well tour, so I wanted to see the growth potential and be inspired And was multiple arenas on the west coast from as far up as Washington, all the way down to Baha California that on the same day will have the celebrations of our Lord and Savior, Jesus Christ here in Los Angeles is going to be at a venue call the Peacock Theater. Last year it was at the at the sports arena, yeah, at the Coliseum is right out in front of the Colosseum and yeah, thank you for allowing me to share and thank you for your prayers for

 EFTY 50:07

thank you, sir.

 sir 50:08

to be enhanced and be built. The body of Christ edified and equipped and joy to prevail through that day on Los Angeles. Thank you.

 Terence Winslow 50:26

Thank you.

 Terence Winslow 50:32

Wayne, I dropped in that text. I know we got about 6 min, but definitely to move things forward with the Honour Tree facility ax definitely. I am intrigued by it, but I need to stay focused. I drop prime motivation in there, the email thread I saw. Looking for the collaboration for the grant, I am not sure where you guys that on that deadline. But again, moving forward, I can tell you if you click on that link prime motivation. Get up to speed on prime motivation because that is the special purpose vehicle for lack of a better term, that is, the boots on the ground for hidden pioneers, hidden pioneers, the founder is C. S. I. Bill, but the vehicle that goes into the school. That work with, you know, challenge, you just go to prime motivation.

 Terence Winslow 51:32

You will see all the things that prime motivation do. The current event coming up. It is next Friday. This is a great event for kids. It is it is it is the Hot Ride Association, it is the National Hot Ride Association, this is the youth and Education Services program, it is back and, you know, prime motivation, hidden pioneers. We are the leaders for that. I will forward email here to you, Wayne and Sam and sir, because I got an email, you know, I am not seeing you guys on the thread, but I am going to forward it here when I go on me. But you can register again. It is free. You'll get tickets to the race. It is, uh, on march 22nd. These are the winter nationals. This is in Pomona. So that's LA. You know, so again, I will afford the email the email to give you all the details and it is addressed to students, teachers, strap rooms, bus drivers, parents, relatives that want to attend, and it will give you a free registration, they will get again tickets to the race.

 Terence Winslow 52:45

And they will get to me some of the hidden pioneers. Rodney's usually there. C s I Bill will definitely be there. Jerry Wrangle. And the thing about this, this is an in and out burger Pomona drag split. So just think about the sponsors that will be there. And in our burger is a staple in the community, so. Thank you for the latitude again, march 22nd, which is next Friday, but I am going to forward this and this is a stem event, it is a stem event.

 Wayne Lyons 53:27

Yes, sir. Thank you for sharing. And that is 1 of the keys to where we represented, you know, stem to stream. So being able to understand science, technology, engineering and math then become streamlined, so not only streamlined in the sense of it is connecting with others, but also stream as in we are doing the research, getting the data also we are including the other 3 MS. So stream with math, medicine, mentoring, you know. So life has mathematics. And sir, are definitely you. Yes, sir, I will go mute.

 sir 54:08

Oh, no, I just had a question. I did not hear the date or every Mr. Winslow travels, so she said on the 20 on the 22nd next Friday, but I was not sure if that was in California out where you are in in Detroit. Could you elaborate, Mr. Winslow just on the location and I may have missed it.

 Terence Winslow 54:29

It is in Pomona.

 sir 54:29


Forgive me.

 Terence Winslow 54:30

It is going to be. I am forward it to you right now, sir. Actually, I am sending it to everybody in the call. I got an email from. See, Angelique, if you put an email on here, I definitely would send it to you, but everyone else I am going to hit seeing here shortly and it is going to give you all the details. It is something that you probably want to register for yourself. Get your students to register for it because it is free. This is not something that you can get in free number 1, but you only get me free because of hidden pioneers. This this event costs money and it is a kick off. This is a National Hot Rod association event. But again, hidden pioneers that is science and, you know, transportation. So those are the things that kids like hot rise and, you know, hi pioneers is connected to a lot of the different wrappers because what we are considering that is what is going on now, hidden garages because you got some of the guys who did pick my ride, they were part of pick my ride.

 Terence Winslow 55:34

They are part of. Hidden pioneers. So versus pimp. My ride is hidden garages. So there are a lot of spin offs coming out of, again, hidden pioneers. It is, it is my responsibility, is my charge being, you know, I talked to c s I bill sometime 203 times a day and I know Wayne probably gets as many emails as I get. It sends 4 or 510a day. I I spoke with Miss Crandall. She said you were at her house over the weekend you were playing. I do not know the instrument. You had a great time there. C s I Bill was there, Jerry Wrangle was there. So a lot of the things that I hear that we can move forward because these conversations are being had as we speak. The I want to definitely help Wayne any teacher on this call, especially Mr Horam. Because he is worked at NASA, he is worked at the DLD, he has the Honuatree, which that is directly.

 Terence Winslow 56:38

You know, a tool to, you know, works work with the kids as well as the entrepreneurs. So I see the vision, but right now I need to be very, very clear because I am, you know, I am an intermediary, I am on paperwork with different people. But on this call, I want to be a person sharing information and sending the emails to support what we are talking about, so I put an on here. Anthony Benton and I'll just hit Sing. And you guys have the details. You will have it in your box.

 Terence Winslow 57:20

You should have it the subject line, I am going to say in 1 week the NIH r youth and education service program Pomona, California and, you know, try to register as soon as possible. But there is also a Youtube in there as well about the 2022 event. I think it has not even been going on since 2022I am like you guys too. I am catching up with a lot of these things as well. So as I get them, I send them.

 Terence Winslow 58:10

I will yield back to you, Wayne or Anthony B.

 Wayne Lyons 58:12


Am I coming?

 Terence Winslow 58:13

That way, we got leadership taken over the call.

 Tony B. 58:25

I think that sir had a question.

 Terence Winslow 58:36

Could you confirm you got the email, Anthony, because I put you on it that way or even Mr. Harrell, anybody can confirm it, but that event, it will happen next next Friday, all of the details and it is really definitely to all of you as educators and leaders front line to students in the education space.

 Tony B. 59:02

Yes, sir, I had to get it just I did go to my spam though for some reason.

 Tony B. 59:14

But I received the email. Yeah, I would double check your spam because it showed up in my spam folder, Miss Angelique.

 Terence Winslow 59:24

And Wayne may not be in a position to continue to speak. We you know, we got to be respectful of his schedule as well because, you know, it is a business day. So, Anthony, why do not you grab the moderator him? And, you know, close us out, you know, go around the board, see if anybody got any closing comments, calls and questions, then you take us out with some closing remarks and, you know, just give us a heads up on what is coming up next week.

 Tony B. 59:52

Yes, sir. So yeah, I would you yield any any last remarks, questions, comments, concerns and then you know, I could close this out what the outlook for next week?

 honuatree1@gmail.com 1:00:06

I want to thank everyone for your listening to your and your patience as we work through respective discussions. Looking forward to personally interacting with each 1 of you as individually as well as a collective. So again, thank you so much for your time and patience.

 Wayne Lyons 1:00:29

Yes, sir. I want to thank you all for your time as well. Thank you for joining. Thank you for this. The consistency, your commitment to excellence, continue to just have faith and believe in what we are doing, believe in teamwork, making the dream work and all of us in our collaboration, making in the world a better place. So it is an honor to be here. I am thankful we could host this every week and just continue to build together to listen as we find them. I am honored to work with you and every 1 of you guys thank you for joining us. I hope you have a rest of your fabulous project and an amazing weekend.

 Terence Winslow 1:01:02

Thank you, thank you again, thank you all. Thank you, Mr. Harrell, thank you, sir, thank you for the Guest C le Tony B. Again, another great fabulous Friday. Have fun this weekend is spring, be safe. Uh, it is St. Patrick's Day, so it will be a lot of festivities in there. So be vigilant, be safe, go speak.

 Tony B. 1:01:26

Man, yes. Thank you all for your time. Looking forward to seeing you guys next week for the same time at 12 of the clock Pacific where we can, you know, just get could dive in more deeply on these topics of discussion. So I will pass it back over to Mr. Lyons to close this out. Officially, thank you all again for your time, God bless.

 Wayne Lyons 1:01:46

Hey, thank you guys for being here. And always remember loves all a beautiful day. And so you got some. I am having a part for the You Mass. So group saloon.