


Cracking The Genius Code! Mastermind Think Tank

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TRANSCRIPT

 Terence Winslow 0:00

Consulting, just just a lot of great leaders.

 Wayne Lyons 0:05

Yes, sir, absolutely. And happy having this Friday, you guys. It is an honor to be present once again, having this tool to allow us to do what we do as we travel and to ***** our light, our love and our our passion for helping the world become a better place. So I thank you for joining us, Mr. Winslow also Sir Bailey out of California, I am here right now in Detroit, I have a lady over here in Detroit going out to Washington. See, you know, we had to walk in event this weekend, so I am excited about that. All right, well, I know I have a lot of background noise, so I was hoping want them to.

 Terence Winslow 0:47

It looked like you froze. But we got your back, Wayne lines. I do understand the benefit of travel, the benefit of technology, hidden pioneers, travel and technology. So, Sir Bailey, I will yield to you if you are in a position to speak. If not, I am prepared to be a leader here as well.

 Terence Winslow 1:26


I think we may have lost Wayne. He is going through the airport so it call may have dropped. But we are still live here.

 iPhone 1:36

Yeah, my battery is like I am about to drop as well, you said starting at 1230. So let me go ahead in charge of the battery and I will do my best to catch you back up with you guys in about 5 min.

 Terence Winslow 1:46

Okay, okay. I will stay on hold. All right. Thank you, sir.

 Terence Winslow 2:47

Again, for the benefit of this recording. So there is not so much dead space you have just joined us today on The Fabulous Friday Cracking The Genius, Cold Weekly Mastermind Huddle, the host to day will be Mr. Wayne Lyons. He is traveling from Chicago to DC. For the Watkins Award as he come back online here at the bottom of the hour, which will be in 5 min, I am 1225 Pacific Time. We will get started here at 1230 Pacific again, Mr. Wayne Lyons, CEO. Host moderator for Cracking The Genius Code, Fabulous Friday, march 1st 2024. We do have some guest speakers, we do have some key leaders who will be joining us here. Again, grab a pencil, grab a notepad, grab our ipad. If if you are driving, please be safe. If you are in a position to pull over, this will be a powerful match of mine.

 Terence Winslow 3:55

I am going to go on you. My name is Terence Winslow, I am 1 of your co host, Terence Winslow. Everywhere books are sold 7 principles of servant leadership. Thank you, bye for now.

 Terence Winslow 6:27

Again, if you just join us today, today is march 1st 2024. You have joined The Fabulous Friday Mastermind Kong, the host of the call CEO. Wayne Lines, the second coming to you field Chicago, but he is traveling today. He is traveling into Washington, DC. Where he is a member of the Watkins Award as he come on the call, he will edify the Watkins Award. But again, thank you for joining. Grab a pencil, grab a paper, grab a legal pad, grab an ipad. Please be safe on the road, be safe with your travels. A lot of moving parts here. But again, I just wanted to share with you if you have joined the Zoom here today, we are waiting for our moderator and host, Mr. Wayne Lyons, CEO Mastermind Consulting Group.

 Terence Winslow 7:29

For those of you are new to the mastermind. My name is Terence Winslow. I ain't coming to you. Live via Orange County, California. I will be 1 of the co hosts here to day again. I will be talking about. 1 of the top business books on Amazon right now, which is called Leading with Questions, the subtitle of the book How Leaders Discover Powerful Answers by knowing how and what to act Arthur Bob Teeny, co author Mr. Michael. Deal with questions, an Amazon best seller, 1 of the top business and communication books on the planet leading with questions, I will be speaking from that topic here today. My name is Terence Winslow. I am 1 of your co hosts. We are waiting for Mr. Wayne Lines,

the second CEO mastermind for cracking the genius code. Fabulous Friday mastermind.

 Terence Winslow 8:30

Think Tank. We will be starting here momentarily.

 Terence Winslow 12:22


Yeah, coming in loud and clear, I did kind of fill in for the dead space.

 Wayne Lyons 12:25

and you guys hear me, okay?

 Terence Winslow 12:27

Mr Wayne. Lions, our hosts. So no worries again, the floor is yours.

 Wayne Lyons 12:52

The desire you all come together leverage each other's experiences as well as give us an opportunity to be aware of what is taking place, what type of program.

 Terence Winslow 13:11

When you may have a bad connection, I see Mr. Sam Harrell is joining the call. Maybe you should go and chat and let him speak on your behalf as our host and moderator, Mr. Sam Harrell Honuatree.

 honuatree1@gmail.com 13:28

Hello, everyone. I appreciate the the introduction. I have been working on getting things ready for our deployment here coming up very soon. I am a little bit unprepared to get into a great deal of detail, but I will just share some things with you the past month. I have had the privilege of participating in 2 rather sizable proposal projects, 1 for the State of California having to do with the disabled people in that state and another for submitting as we submitted this morning to the state of Illinois for a tutoring program that Wayne and I are participating in under the Honuatree brand and we are excited about this, we feel very optimistic about it. We have opportunities that will spring from this going forward and because we will replicate our success in these these 2 areas and take them nation nationwide over the coming years.

 honuatree1@gmail.com 14:29


But we have good partners and we we are excited about this prospect and hopefully through the relationship we are forming here with with this group that will also be able to include you all in that as well. That is pretty much what I have to share. I am sure Wayne may have some other things he may not want to include in this, but that is what I have to share with you. And I, again, I appreciate the invite in the in the introduction. Thank you.

 Terence Winslow 14:54

Again, you have heard from Mr. Sam Hall, CEO. And founder of the Hana Tree again, we are waiting for our host, Mr. Wayne Lon CEO. But again, he is traveling to the Watkins Award in Washington, DC. He may have a bad connection in the airport. I will turn it over to him. But again, be patient. With host and leader, Mr. Wayne lines, you have the floor.

 Wayne Lyons 15:31

Thank you so much. Yeah, I it. This is a space that is for connecting ideas, connecting business leaders, connecting social leaders, and finding the way to bring in those like minded leaders and harmonize their efforts. So that way we all collectively manifest what we consider heaven on earth, and that is by creating businesses, utilizing technology. Forming relationships with each other. So as we go off in our different space, in our different spheres of influence, we have the tools that we need in order to do that kingdom building work that we are speaking of. So if you if you see the National Alliance of Scholar Athletes, that is where I am going this weekend, that is going to be in Washington, DC. It is every weekend, there is a program that is selective of 5 of the top scholar athletes around the nation, top prospects for football, baseball, basketball, but most importantly academics, and that is what we emphasize as we honor those gentlemen for their excellence and conducting them until who we are as an alliance scholar, community leaders, and, you know, just people doing great things for the community, for the world, you know, for our families.

 Wayne Lyons 16:59

That is something I am proud to be a part of each. Here we go have a red carpet event. So I am going to be adding that content to this call. So as we week by week talk about our partners, talk about our Colla operations and people who we deal with this is an opportunity for everyone to follow along the journey and also communicate with us on the journey. So this is part of what we do on the blog if you see. At skim to stream org, that is a blog that is included in that and that is the updates from week to week this call, tracking the genius code every week. The Youtube video will be uploaded to that blog and just an opportunity for us to market. Also, I mean something that has with the facility access in conjunction to what he mentioned with Z got and search engine optimization being able to allow our technical services to be able to be broadcasted to help small to large business owners.

 Wayne Lyons 17:59

So giving us tools that will help. A person's sales for their company go up tools to help a person's marketing and visibility and just online platform increase. So we want to provide those services and tools in addition to an opportunity for partners to earn income with us as these platforms generate income. Our goal is to self invest in and as we build the infrastructure that is on solid foundation, meaning on the word and the spirit and the truth of the most high guy who tells us that is love that will help us complete our work. So we want to stand on that and and be an e.g. of that through our work, through how we live and we offer that to everybody who is here has to collaborate. The Hidden Pioneers has been 1 and our goal is also to get the walkers and lines to become an affiliate as well.

 Wayne Lyons 18:58

So that way we can start to generate the the the the proper flow of business rather than just being something social, it becomes something of business. And that is that is our main goal, not only for spiritual development, not only personal development, but also business development. And that is where we bring these calls together for and as we share that information. I wanted to open up the call for the people who are here present. If you had any updates from your organization that you wanted to share how we could synergize something you could get support in like for the end pioneers, they just had their global summit, so I was able to donate. On behalf of Empire for the you a \$50 donation, but just to show that we are committed, we are supporting, we are marketing work, we are sharing his information to the people who we have influence of.



Wayne Lyons

19:54

So just that is how we all work and that is how we can help each other.



Terence Winslow

19:57

Thank you.



Wayne Lyons

19:57

I just want to hear from everybody who is here.



Terence Winslow

19:58

Again, our August host, CEO.



Wayne Lyons

19:58

How can we help each other?



Terence Winslow

20:01

Wayne Lines, the second Mastermind Consulting Group. Again, my name is Terence Winslow. I am 1 of the co host on the call today. I will start by edifying a topic I was going to speak about today on this fabulous Friday, march the first 2024. Again, as we close out the <US_DRIVER_LICENSE> here, the first 100 days of the year, we just picked off 60 days, January, 31 days, February, 29 days, 60 days total. So now we got another 31 here in the month of March. I wanted to talk to you about the leader's role in shaping a questioning culture. You know, Mr. Lyon spoke about our spiritual appetite. You know, our spiritual fitness. Yes, spiritual fitness, is great. Second of all, our flesh, our physical fitness, physical fitness, our personal development, and finally our business development, so with those 3 being at the spear at the triad, at the equilateral triangle of this mastermind group, cracking the genius code fabulous Friday, I wanted to expound as a servant leader having wrote the book 7 Principles of Servant Leadership.



Terence Winslow

21:34

Everywhere books are sold, 1 of the hottest books on Amazon. But I wanted to edify another great leader, Mr. Bob Ty. He wrote a book leading with questions the subtitle How leaders discover powerful answers by knowing how and what to act. Bob, Ty, well. Number 1, and these are 6 hallmarks of being a great leader and asking great questions. Number 1, you want to start at the time for all of the C. E. O's on this call? Executive directors, leaders of nonprofits, principles of schools, clergy as pastors, clergies as bishops, even the President of the United States. If you heard this recording, we want to start at the top. The second hallmark of a question and culture is create an environment. That challenge the status quo. So that is what we do on the mastermind think tank.



Terence Winslow

22:43

The Fabulous Friday, cracking, the genius code. We create an environment that challenges, the status quo we take risk over here. We ask more questions because we know questions lead to more insight. Questions lead to deeper answers, questions lead to deeper thoughts. This is a culture at the the fabulous Friday mastermind think tank cracking, the genius code where we know there is power in questions. The 3rd hallmark is. Connect the values and the processes you heard from our august host CEO. Wayne lines as he passed the baton to his mentor, his coach, Mr. Sam Hall, a facility, as we must have good values and processes in place and and Mr. B will. At a re port now traveling to DC. The 4th thing we want to do, we want to optimize the opportunities, optimize the opportunities, whether they are informal meetings.



Terence Winslow

24:07

This Zoom weekly mastermind. We also want to help you with your conferences, with your clients or your presentations. Again, the last 2 hallmarks of a question and culture are reward and appreciate the people asking the questions reward and appreciate the people asking the questions, that is how we will create a question in culture, and finally, the 6th and final heart mark of a questioning cultures, how leaders model the way we provide training for the people, and that is what this mastermind think tank is about cracking the genius code, personal development, business development, and of course, spiritual alignment. I want to hand the torch back to our host, but I wanted to put a few things on the plate before I do that and put 7 questions on your mind as I hand our host back the speaking moderate platform number 1, what inspires us as a mastermind number 2, what challenges us as a mastermind number 3, what encourages is us as a mastermind number 4, how certain are we of our convictions about the vision and the values of each of our corporations, nonprofit organization, so school systems.



Terence Winslow

25:52

Business opportunities, some of us are entrepreneurs, so we have many hats and many businesses, but again, are we convicted about about those visions about those values? Again, last 3 questions here. What gives us courage to continue in the face of uncertainty and adversity? This is an election year. We will potentially change the President of the United States or we may stay status quo again, there is so many things going on in this culture of politics, culture of entrepreneurship, culture of the last days, that is the spiritual climate. There are multiple wars going on. But again, I challenged us as we model leading with questions. Again, what convictions do we have about the vision of our own companies, the values of our own companies? And finally, finally, the last 2 questions, how will we handle the disappointments?



Terence Winslow

27:04


We will handle Disappointments X, Y, Z. How will we handle mistakes? We will handle mistakes X, Y, Z, and setbacks. How will we handle setbacks if we make any mistakes, if we have any disappointments or we have any setbacks, how will we handle those? And again, as I pass the platform back to our hosts and co hosts final question, how are we going to improve on our strengths because we have many strengths and how will we mitigate our weaknesses and continue to improve on our personal development? I turn the call back over to you, CEO Wayne Lyons, Mastermind Consulting Group. Empire for the Youth. Our host and moderator, the floor is yours.



Wayne Lyons

28:10

That was a great insight and really appreciate what makes this car sharpen and just the specific preparation to help improve this is improve our results, help improve our business acumen. It is just the way we live questions. It is thought provoking to allow us to grow. So I definitely wanted to find everyone on the call to get an opportunity. I know, Mr Rose, but I know another g he was loved an opportunity to have him share what he speaks about in regards to a fresh drink of water and you know the California's high labor law. So seeing that all of these could collaborate in regard to help in our community and team building. So I definitely wanted to pass it forth about another you want to share. At this moment.

 Wayne Lyons

29:14

Texting in the chat. I am not sure if you are. Maybe your audio may not be connected, but I just definitely want to you. And just share what this technology is doing, you know, similar to how we used to have books and tablets and we will create a library now. We have that virtually. So we have these recorded. We can turn into a book we have video documentation that we could turn into a movie, you know, we can add on top of it from day to events, kind of like what I am going to do this weekend with events, so just sharing what a business is doing, what the organization is doing. And in opposition to what social media and all the negative propaganda is displaying negative information, negative news, we get a t the opportunity to be a part of the positive purpose movement, so the things that are helpful, things that are enriched, things that are, you know, teaching us how to become better and independent.

 Wayne Lyons

30:11

That is what we are presenting and promoting and in producing on this platform. So I just want to continue to say thank you for what to contribute. You know, thank you for being present and as we keep building while we a month by month, year by year, we will be expounded as far as what we produce and what we create is by staying consistent. Okay, so like Mr. Put in the chat, I would love for you guys. Everyone on this call to become an affiliate on the Honuatree and also the facility access. But most specifically, facility access where you could join for free, you know, start off with a normal business profile and become visible by the 80,000 members that are in the directory. But in addition to that, we have the services for \$20 per month that will allow you to stand out has like a virtual billboard, so rather than just being in the mall, but a flyer out a poster for the 40,000, 80,000 people to see your site, you get the marketing tools so that when they do.

 Wayne Lyons

31:27

See what you do, your business goes up by having the right tools in place to have a radio podcast associated by having the online blog and website connected and having the marketing friendly type of tools available to you. So that way you can follow up with the people who are seeing your site, seeing your website, learning about your business, and also you know, it is different from what LinkedIn is because LinkedIn is just it is people who are not necessarily business owners, but what this facility access gives us direct access to all qualified business owners, people who are in our same house of you know, entrepreneurs looking to build looking to expand so we get a chance to connect direct business to business. So like I said, you can join that network for free by just signing up, but also if you want those tools for the marketing, those are associated with a \$20 monthly fee.

 Wayne Lyons

32:34

So that way you keep those services every month, you get a chance to continue to be a part of these training and you know, get access to what the technology provides and we are going to continue to build together those things that all right, are the next step Ips. But I was hoping brother. No will be able to share what he does or any questions or feedback, anything I can make more clear or expand on? I would definitely love to do that.

 honuatree1@gmail.com

33:02

Oh, I certainly appreciate you setting up this form for for us to have an opportunity to to voice what we are thinking in our minds to actually recognize that the combination of thought and and intelligence that is taking place around us that we can all. Establish some synergy ways of assisting each other to accomplish our ultimate goals. I have been at this for a long time, probably 5050 years. I have been working as an entrepreneur and my my experience has taken me. Worldwide, quite frankly, in many parts of the world, I have experienced so many things and I certainly understand what it means to be a business person. Conversely, also understand what it means being an entrepreneur have experienced all sides of that as well as an employee for the for the federal government for many years.

 honuatree1@gmail.com

33:58

So I have AI have a clarity about these things and part of that clarity is it is almost intuitive now I have reached a place where I do not really necessarily question. Whether the steps I am taking is the right step because I have learned through it through trial error, what steps are appropriate on a given circumstances. So, you know, I want to share that want to pass it on. I have been working with Wayne in that regard as well and and share some some of the archived information I have collected over the years to help them to move his business forward and establish some connections in his community. So I am very happy with that. I have worked with Z Scott with the D. S. O Queen for the last 3 weeks, prepared a proposal for her. Which if forward it and we expect it to be I do not like the word if I like to think about us having it, but when it is awarded that we will have an opportunity to actually participate in something much larger.

 honuatree1@gmail.com

34:56

Than just in California, it is a it is a 50 state deal have to do with the disabled people and we will have a chance to create a model that can be replicated easily and deployed nationwide. And so I am I am excited about the prospect even at my age and looking forward to retirement. And and looking forward to seeing if the fruits of my labor be presented grow fruit through the the young people like Wayne and and that I am working with. So I pretty much have identified what my world looks like and and what it is is is a world that includes mentoring young people. Like waiting and Z and helping them to get to where you need to get to without having to spend all the many years of traveling errors that I spent to get here, so that is my ambition, and I think everything that Mr.

 honuatree1@gmail.com

35:50

Winslow mentioned in his statement. Asking those questions, I think sort of sums up everything I just said, sort of sums up in that. So hopefully I can be of assistant to any 1 of you. Please feel free to reach out to me. Through Wayne or you know, call me get a hold of me directly. I will be happy to assist you in those things. But again, thanks a lot for this forum right. I have got a few other things I got to do today. So again, I am going to. I may I may sign off for it shortly, but if I do just note that I have got you back, I will support you whatever whatever way you need. Thank you.

 Wayne Lyons

36:32

Yes, sir, that is very much appreciated and it is an honor to be able to work with you, learn from you, and just continue to build with you, say, the power of mentorship. Definitely does make a big difference having guidance, make sure we are going in the right direction as I learn. This does not matter how fast you are going with if you are going in the wrong direction. Speed does not even matter. So just having the right guidance to the right mentors and you know, the right advice around to make sure that things are going well. And I see we have a call join coach, get type and then maybe K rotate. Let me let us see you there. I just that would be great. The watch Got.

 Wayne Lyons

37:34

Yeah, it does not look like it is. Audio connected, no worries. But I really appreciate those problems and I respect everyone's time. No, it is 5 to 30 min late, but I definitely think we have some good information shared on the call. The recording will be great as well as I continue to add more. Once I arrived to Washington, DC. You know, it is okay with the background of everything, but it is like to set up and I will add more more of the process, more of the the journey to the car, so that way each week. And people get an experience and not only do they get knowledge and not only do they give resources and tools, but some good entertainment as well. So that is the main goal, that is the vision, it takes a team to accomplish that. So I thank you again for for your commitment.



Wayne Lyons

38:20

You are taking the time to be here.



Wayne Lyons

38:37

Does anyone have any other closing comments? So I will close the questions, closing remarks. Anyone who happened had an opportunity to speak. So I just want to give you the opportunity before let everyone go.



Wayne Lyons

39:02

And then thank you for the comments. Team work makes the dream work. And I always remember God is love and love conquers all. Yeah, thank you guys once again for your time, have a wonderful weekend, have a fabulous Friday in this family faith. That is what we are here for building lifting as we c having on the.



honuatree1@gmail.com

39:17

Take good care of my friend.



Wayne Lyons

39:30

for the you stand up and look.